



Helping Business Grow For a Stronger Maryland™

- ADVOCACY
- ACCESS TO CAPITAL
- CONTRACTING
- SMALL BUSINESS TRAINING

WWW.BCBROUNDTABLE.COM

"Business owners and entrepreneurs need help, more than ever, to succeed in today's market. As a small business owner who's had to navigate it alone, I wanted to share my knowledge, incites, and connections with others, so they don't have to encounter the same mistakes and pitfalls I've endured..."

> - Darryl Barnes President & CEO

#### 9 Reasons to Join...

- 1) ACCESS TO MEMBER-ONLY EVENTS AND SERVICES
- FREE ADMISSION TO OUR MONTHLY ROUNDTABLE EVENTS
- 3) LINKED BUSINESS LISTING ON THE ROUNDTABLE WEBSITE
- 4) USE OF BCBR LOGO AND WEBSITE & COLLATERAL
- 5) ADVOCACY AND REPRESENTATION
- 6) BUSINESS REFERRALS
- 7) ACCESS TO OUR MEMBERSHIP DATABASE
- 8) MEMBER SPOTLIGHTS TO HIGHLIGHT COMPANY MILESTONES AND ACHIEVEMENTS
- 9) PROFESSIONAL TRAINING & DEVELOPMENT,

#### INFO@BCBROUNDTABLE.COM

## HERE FOR YOUR BUSINESS

The Bi-County Business Roundtable is an organization representing businesses throughout the state of Maryland. We are one of the largest roundtables in the state and surrounding Washington Metropolitan region.

We have earned our reputation as the "Voice of the voiceless and the go-to for small business." It is our aggressive pursuit of a healthy economic climate for business and an improved quality of life for local residents. At the core of our mission is the goal of advancing the interests of small business and helping to create wealth for a vibrant climate in the state of Maryland.



# **OUR FOUR PILL**



Our Four Pillars of Service are the cornerstone of our platform. They represent issues that greatly impact the growth

of businesses in Maryland and, consequently, form the foundation of the Bi-County Business Roundtable's mission.

#### Advocacy

The Bi-County Business Roundtable fights for fairness and access equality. Simply put, **We Promote Business Growth in Maryland.** We understand the importance of every Maryland entrepreneur having a seat at the table. This is why we believe consistent advocacy for Fairness, Access and Equality is imperative to thriving communities.

#### Access to Capital

Access to funding remains the primary obstacle that prevents the expansion and growth of most businesses. The Bi-County Business Roundtable works with financial institutions to create avenues by which small businesses can gain greater access to credit, capital, and other financial instruments.

### **ARS OF SERVICE**

#### Contracting

Here at the Bi-County Business Roundtable, our goal is to level the playing field by helping members gain access to business opportunities in both private and public sectors. We accomplish this by educating members on contract opportunities, helping them increase their capacity to compete for larger contracts, and by offering resources and information that enhances business owners' ability to compete.

#### Small Business Training

The Bi-County Business Roundtable is committed to helping business leaders achieve stellar performance and growth through entrepreneur and business management training. We deliver quality training and professional development resources and help our members manage and grow successful businesses.

"I'M A MEMBER OF SEVERAL 'BUSINESS ORGANIZATIONS' THAT CLAIMED TO ADD VALUE TO SMALL BUSINESS, BUT THE BI-COUNTY BUSINESS ROUNDTABLE IS DIFFERENT BECAUSE THEY REALLY WORK TO GET ME IN FRONT OF NEW OPPORTUNITIES AND TO SHOW ME TOOLS AND TECHNIQUES TO GROW MY BUSINESS!"

- CHRIS BRYANT / STREETS MEDIA ROUNDTABLE MEMBER SINCE 2019

# BECOME A MEMBER TODAY!

Connect Your Business to the Tools, Training, and Real World Help that you need to grow!

#### CALL TO GET YOUR BUSINESS CONNECTED AND ON TRACK!

#### 1.800.680.8299

or email us at MEMBERSHIP@BCBROUNDTABLE.COM

> 9701 APOLLO DRIVE, LARGO, MD, 20774

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